AVIGILON ALTA CLOUD SECURITY SUITE

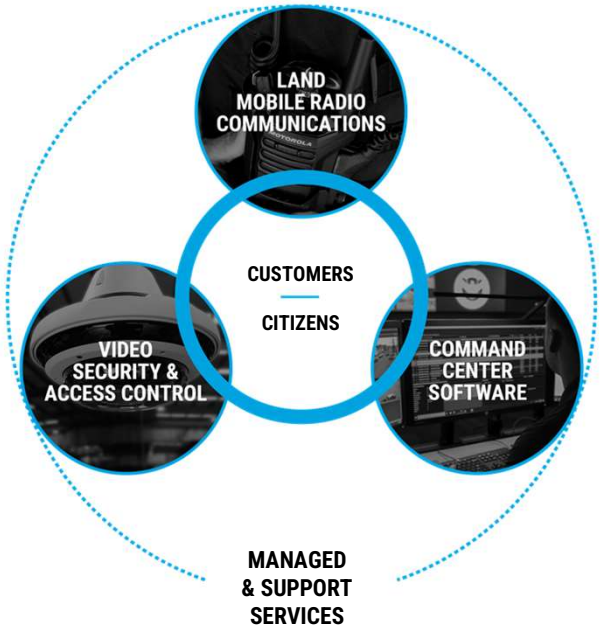
AVIGILON™

MOTOROLA SOLUTIONS IS A GLOBAL LEADER IN ENTERPRISE SECURITY

AVIGILON IS MOTOROLA SOLUTIONS' END TO END PHYSICAL SECURITY BRAND

- Leading Fortune 500 company
- $9.1B in annual sales (2022)

- Close to **$3B investment** in Video Security & Access Control acquisitions
- NDAA & FCC compliant and ONVIF conformant with a channel driven sales model



OUR ECOSYSTEM IS PROVEN IN SUPPORTING OUR CUSTOMERS EVERY DAY

19K
global employees

320K
daily hot list alerts

100K
customers around the world

5M
fixed video cameras deployed across 300K+ sites

40%
enforcement agencies using our video systems

65%
mission-critical networks using our services

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Video Management

Video Security

Video Infrastructure

Access Control

Video Analytics

Third-Party Integrations

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WE MEET YOU WHERE YOU STAND

With the right solution that integrates seamlessly across your sites

AVIGILON ALTA

AI Powered cloud-native security platform that empowers you to control your security from anywhere by connecting your existing cameras and readers to the cloud to give them a whole new set of capabilities.

AVIGILON UNITY

AI powered on-premise physical security platform that gives you flexible management from the cloud.

SECURITY IS COMPLICATED

Fast-changing physical security landscape

Compliance and security of systems

Distributed sites and hybrid workforces

Managing all of this with **shrinking budgets** and **workforce challenges**

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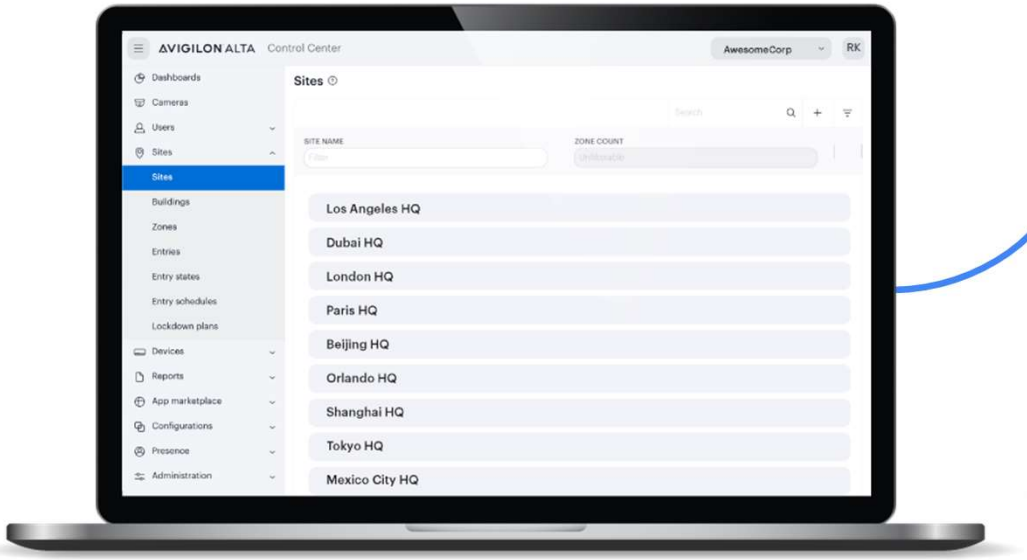
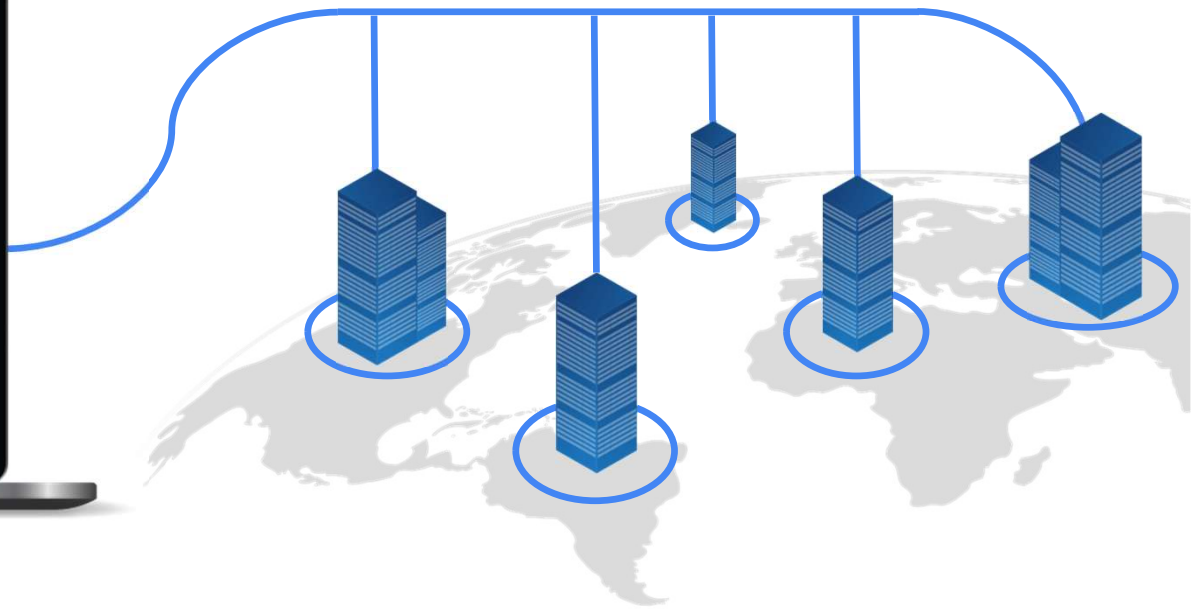
COMPLEX CHALLENGES WITH A SIMPLE SOLUTION: CLOUD.





- ✓ Cost efficient
- ✓ Easy to deploy and manage
- ✓ Secure and always up-to-date
- ✓ Flexible, scalable and future-proof

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CLOUD IS THE FUTURE OF SECURITY.

But not all clouds are created equal.

AVIGILON ALTA CLOUD SECURITY SUITE

A better way to solve your security challenges

INTUITIVE
Cloud architecture,
user-centric design

POWERFUL
Awareness everywhere,
from anywhere

SMART
Analytics that
add value

SECURE AND AGILE
Trusted and secure,
on an open platform

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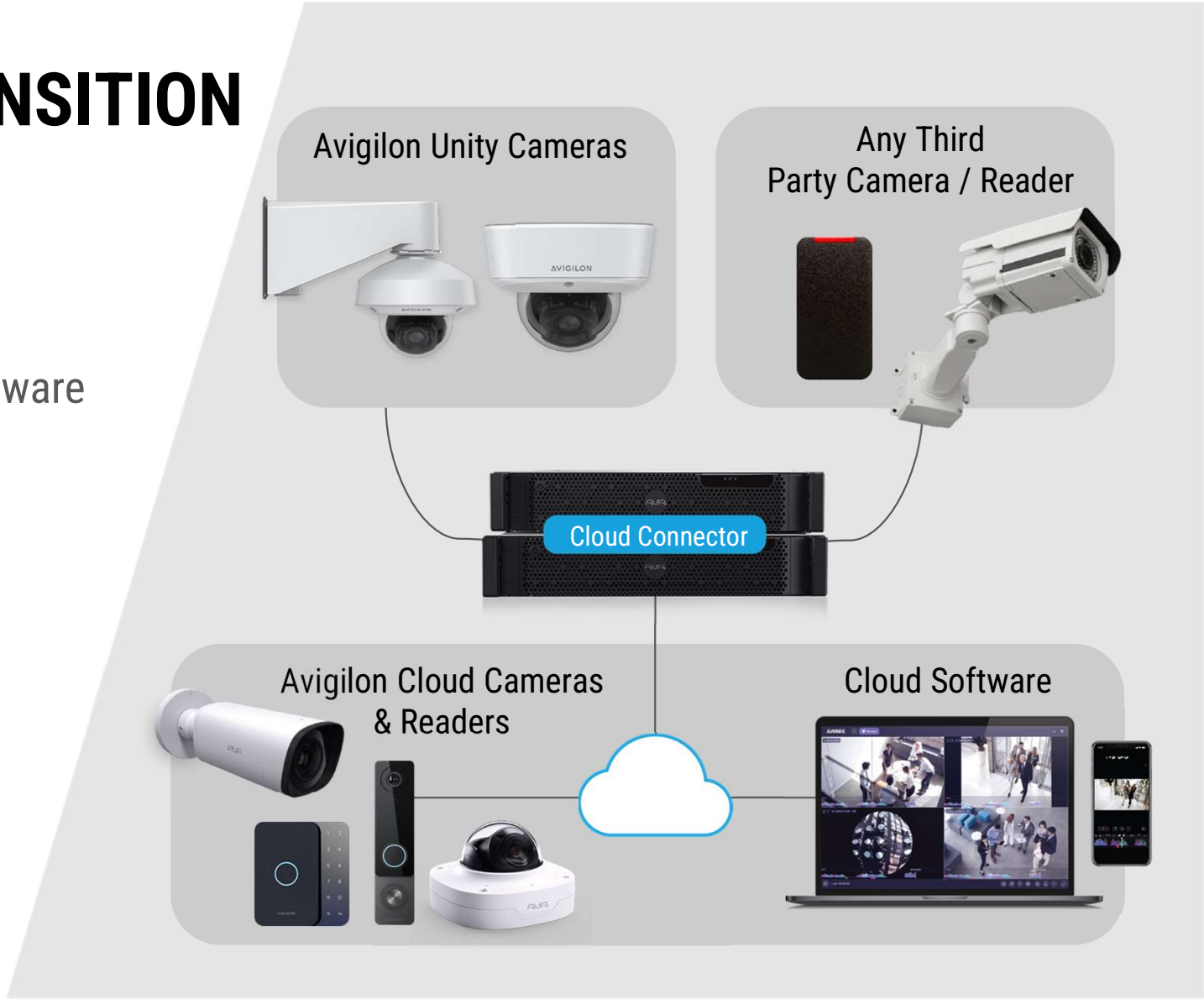
SEAMLESS TRANSITION TO CLOUD

Leverage your existing hardware with the cloud



GET UP AND RUNNING FASTER

Plug and play installation

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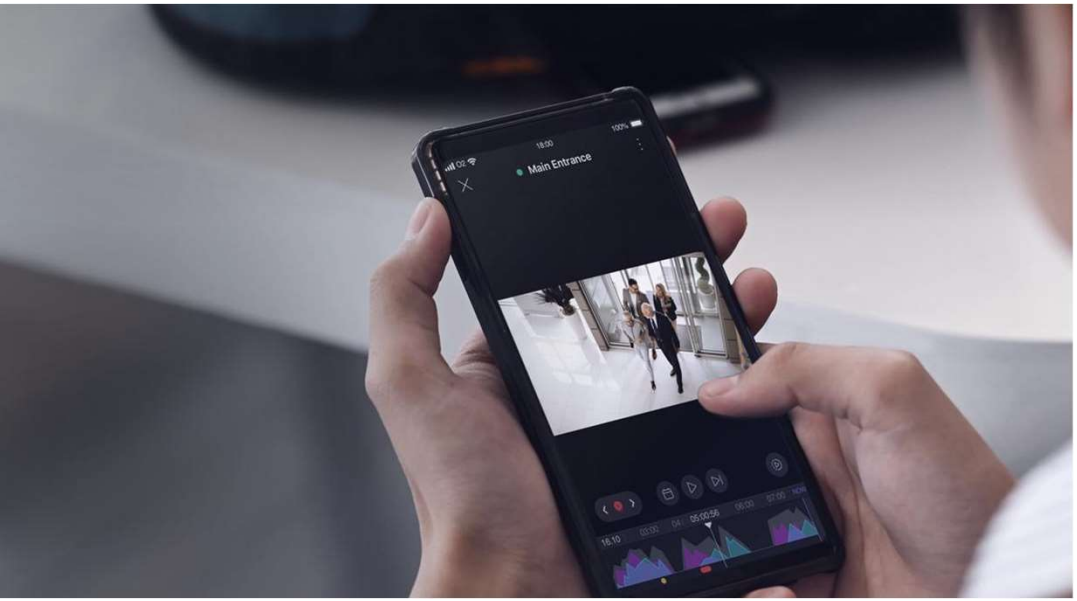

INTUITIVE: USER-CENTRIC DESIGN

Built with the user in mind

- Seamless end-user experience speeds adoption
- Easy-to-use web interface and mobile app empowers operators

AWARENESS EVERYWHERE, FROM ANYWHERE

Powerful: Visibility and Control

Cameras and readers to **meet all your deployment needs**

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Centrally manage your entire deployment from any device, even on the go

Credential support for **Keycards, Fobs, Mobile & Watch**

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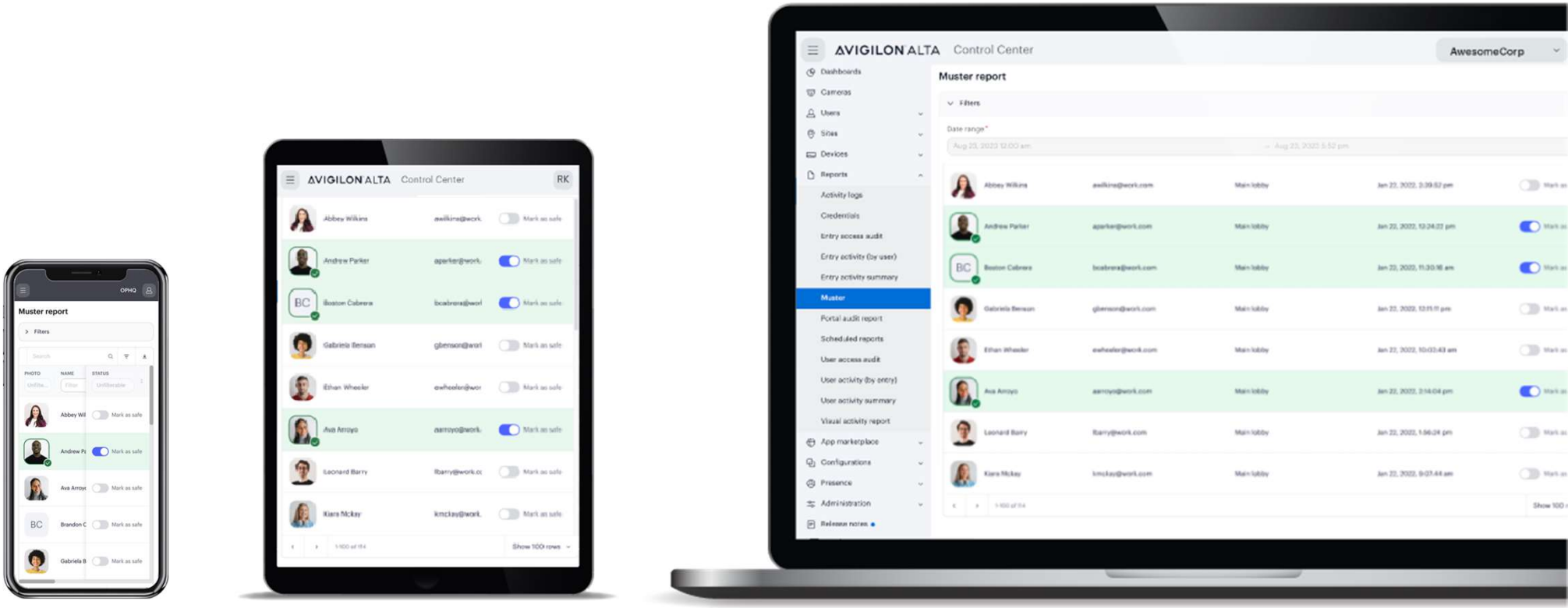
REACT AND RESPOND FASTER

Powerful: Visibility and Control



Mustering *in action, on the web and in the mobile app*

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ANALYTICS THAT IMPROVE SECURITY

Smart insights that add value

- Providing you with what you want to see
- Analytics/proactive notifications, anomaly detection/loitering
- Motion detection, video intercom
- Trigger lockdowns, or take other actions with the Rules Engine

Loitering *alert on Aware mobile app*

ANALYTICS THAT IMPROVE OPERATIONS

Smart: Insights that add value

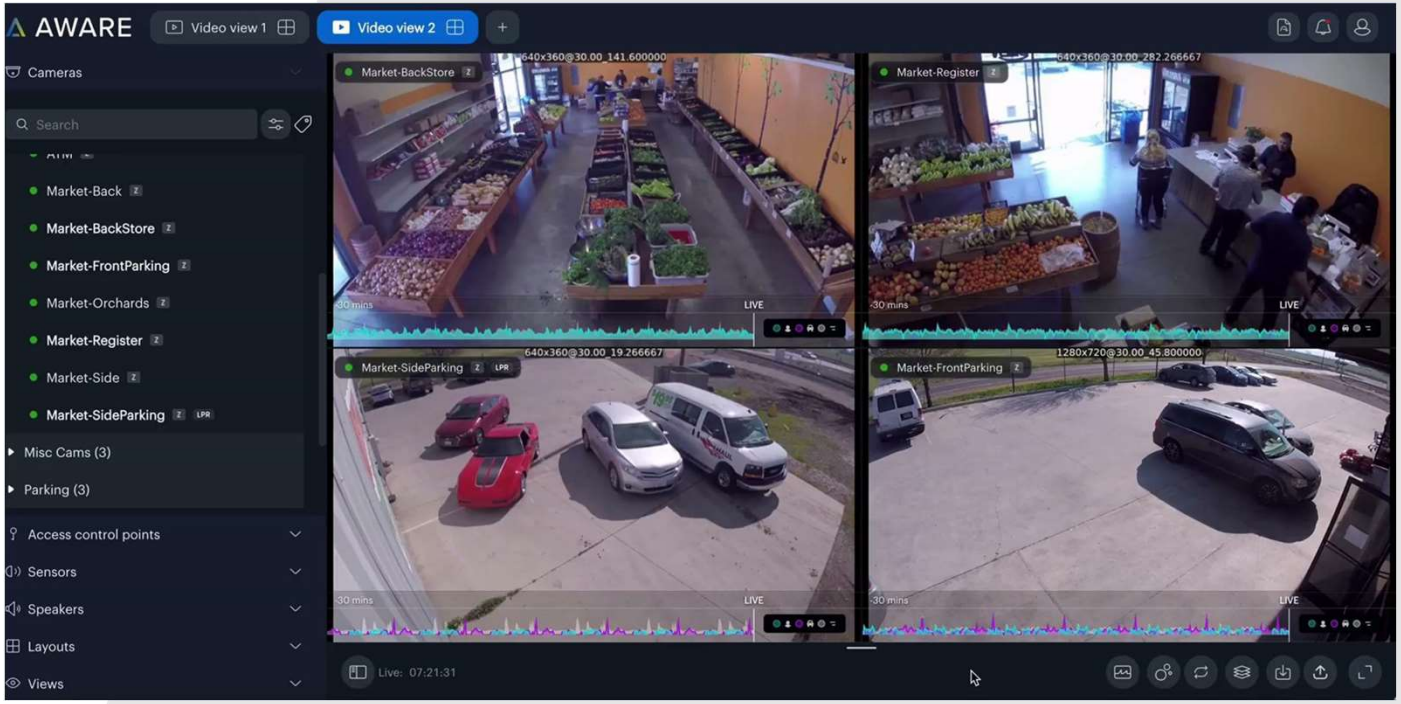
- **Heatmap** provides insight into overall activity
- Video analytics and open platform extend insights to occupancy management, tailgating, desk booking and more.
- Integrate with sensors for deeper environmental insights

Integrated **Vape Sensor** with mobile alerts

ANALYTICS THAT IMPROVE OPERATIONS

Smart: Insights that add value

Visualize activity in real time with **Heatmaps**



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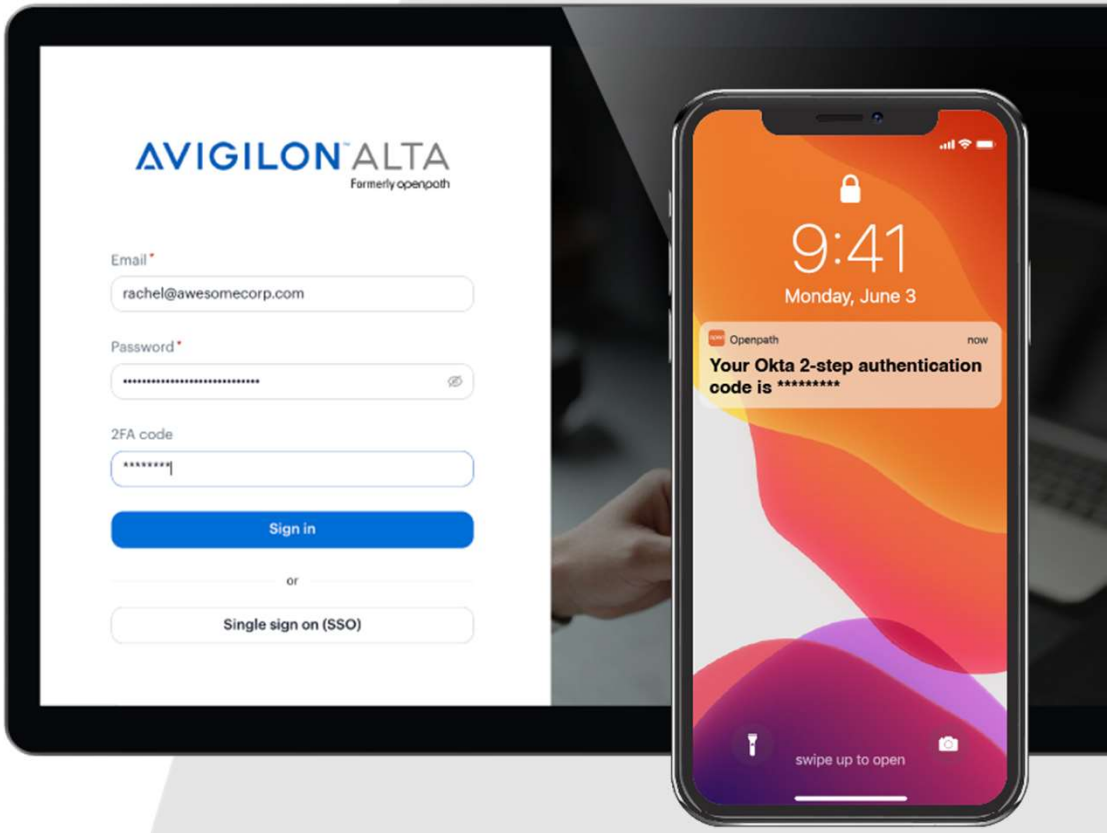
SECURITY WITHOUT SACRIFICE

TRUSTED AND SECURE IN THE CLOUD

- Always up, even when the Internet is down
- Continuously upgraded software protects against emerging threats
- End-to-end encryption
- Smart device support with multifactor, biometric authentication, one-time passwords
- Automate on-boarding and off-boarding with Identity Service providers integrations

okta Google Workspace Active Directory workday.



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BUILT ON A FOUNDATION OF TRUST

Our end-to-end security solutions are built on a trusted, cybersecurity platform, and can help you meet global government regulation and compliance requirements.

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CLOUD DOESN’T HAVE TO MEAN LOCKED-IN

SECURITY WITHOUT SACRIFICE

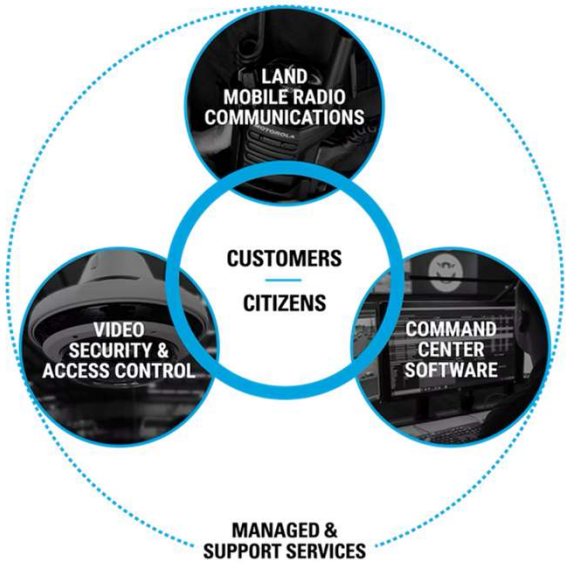
Extend your system and improve your security with an open platform built for integration.

Avigilon Alta provides all the benefits of cloud without locking you in so you can have the best of both worlds.

HERE IS WHAT NO ONE ELSE CAN OFFER

INTEGRATED WITH MOTOROLA RADIO & COMMAND CENTER

CONNECT, AUTOMATE & ENHANCE SECURITY WITH MOTOROLA ORCHESTRATE



WHY OUR CLIENTS LOVE AVIGILON ALTA

Domino's

Employees like it much better than anything else we have deployed. No fumbling around with keys, cards or codes. It just works right every time.

Rob Hoff, Regional Director at **Domino's Pizza**

BILTMORE®

Biltmore depends on our video security system to ensure our team and our customers are safe - Avigilon Alta makes it easy to stay on top of everything

Joshua Hoogerwerf - Deputy CTO at **Biltmore Estate**

match wework LINCOLN PROPERTY COMPANY Chevron Federal Credit Union Decatur Public Schools Educating for Success Health Care District PALM BEACH COUNTY OPD SERVE & PROTECT

MOTOROLA SOLUTIONS

THANK YOU